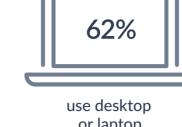


GOVERNMENT TRENDS WEBSITES IN CITIZEN 2020 EXPERIENCE

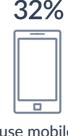
SURVEY RESPONDENTS AT A GLANCE



of respondents primarily interact with an agency via website



or laptop



use mobile phone

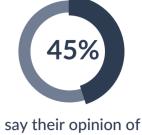


use tablet



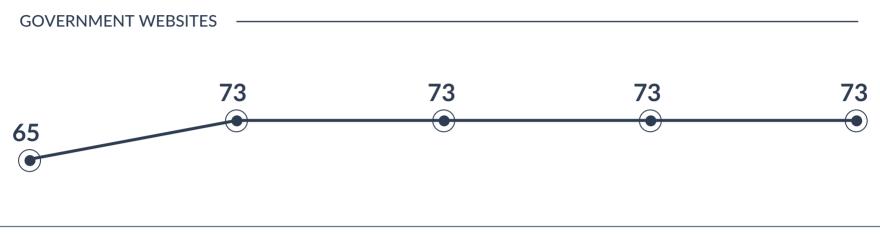






the agency improved based on interaction

OVERALL SATISFACTION REMAINS FLAT

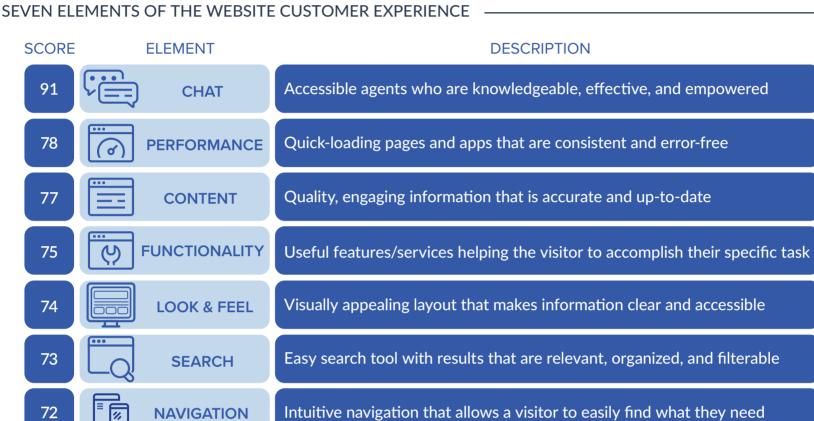






NAVIGATION AND WEBSITE SEARCH

SCORE ELEMENT



make them opportunities for improvement indicating the need to give these elements consideration when developing new website plans.

Low scores for navigation and search



Most Frequently Visited Gov Websites Via a Mobile Phone

SEARCH FUNCTION PERFORMANCE SCORES

PERCENT OF WEBITE VISITORS

MOBILE ACCESS

Almost Always Access the Internet Via Mobile Phone



Used chat Did not use chat

CHAT IS A BIG WIN FOR GOVERNMENT WEBSITES -

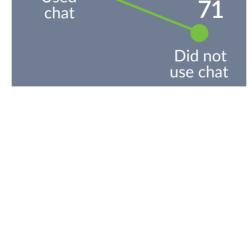
88%

Chat underutilized by government

20%

92% vs. 87% chat use chat

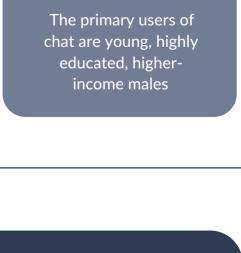
Success accomplishing tasks



CSI score

90

Used



GOVERNMENT WEBSITE SELF-SERVICE FAILURES

Those accessing government

sites via their mobile phones are

heavier users of chat compared to those using computers

9%



Data from CFI Group's Government Contact Center Satisfaction Index (GCCSI) study shows that when citizens try to self serve on a website and fail, it is primarily to get information about a policy, rule, or regulation. Others are on agency websites to request benefits, file a complaint, or make an appointment. Agencies with websites that provide details on policies, rules and regulations as well as opportunities to transact online will provide

those who are open to self serving the flexibility and convenience to do so, using a less costly channel.

IMPROVED WEBSITES COULD SPELL SIGNIFICANT SAVINGS **10 BILLION**

number of visits to government

websites annually¹

31% or 372 Million website visitors

call the agency after failing to

accomplish task X \$9.30 per call³

3. An estimate of the average cost of completing a call through federal contact centers 4. An estimate of the average cost of an office visit to a federal agency local office

unable to accomplish their task²

1.2 BILLION

~3.5 BILLION SAVINGS ~2.1 BILLION

a local office after failing to accomplish task X \$9.30 per visist 4

18% or 216 Million website visitors visit

2. CFI Group 2020 Website Satisfaction Research